# MyNorth Managed Portfolios



ZENITH ELITE BLENDS 70% GROWTH PORTFOLIO

## Portfolio Summary Target Market Summary

This product is designed for a high risk profile investor who aims to receive income with a moderate level of capital growth and moderately high level of capital volatility via a diversified portfolio of growth and defensive assets.

It gains this exposure by investing in approximately 10-30 wholesale managed funds, listed products and equities.

### **Key Information**

Manager name	Zenith Investment Partners			
Inception date	01/07/2021			
Benchmark	Morningstar Australia Growth Target Allocation NR AUD			
Product Use	Diversified			
Portfolio Income Default - Paid to Platform Cash				
Withdrawal	Within 21 days			
Portfolio and Is	ssuer Identifiers			

Zenith Elite Blends 70% Growth Portfolio **North Code** NTH1114 Issuer NMMT Limited **Issuer ABN** 42 058 835 573 **Issuer AFSL** 234653 **Date TMD Approved** 30/09/2021 **TMD Version TMD Status** Available **TMD End date** 15 months This document provides guidance in relation to Target Market Determinations (TMD) for the purposes of the Design and Distribution Obligations (DDO) under Corporations Act 2001 (Cth). It is a matter for each user of this guidance to consider their individual situation and to comply with the new regime.

#### TMD indicator key

The Consumer Attributes for which the managed portfolio is likely to be appropriate have been assessed using the below rating methodology with appropriate colour coding.

In target market	Potentially in ta	rget market	Not in target market	
Consumer Attributes	TMD indicator	Product desc	ription including key attributes	
Consumer's investment objective				
Capital Growth			Designed for a high risk profile investor who aims to receive income with a moderate level of capital growth and moderately high level of capital volatility.	
Capital Preservation				
Capital Guaranteed				
Regular Income				
Consumer's intended product use				
Solution/Standalone (75-100%)			A diversified portfolio of growth and defensive asse	
Core component (25-75%)		this exposure	vth/defensive split of 70%/30%. It gains by investing in approximately 10-30	
Satellite/small allocation (<25%)		equities.	anaged funds, listed products and	
Consumer's investment timeframe				
Short (≤ 2 years)		The minimum	n investment horizon is 4 years	
Medium (≤ 8 years)				
Long (> 8 years)				
Consumer's Risk (ability to bear los	s) and return profile			
Low		Standard risk	Standard risk measure: 5/Medium to high	
Medium				
High				
Very High				
Consumer's need to withdraw mon	ey			
Daily			ASX pricing/unit prices on the underlying assets are updated daily. Clients can withdraw (partially or full when required. Withdrawals are normally processed within 21 days of the platform receiving all the necessary information.	
Weekly or longer		when require within 21 day		
Consumer's Other requirements				
Individual tax management of investments		treated as be income, divid- losses, and the the relevant in Portfolio via a investor is you a North Platfo superannuati certain invest without trigge the beneficial	ng investments in your Portfolio are ineficially owned by the investor. All ends, distributions, capital gains and neir tax consequences, accrue directly to nvestor. If you are investing in the a North Platform IDPS account, the u. If you are investing in the Portfolio via orm super account, this is the relevant ion fund. Investors can also transferments into and out of the Portfolio ering any tax consequences (provided I ownership remains the same). The Firs EIFO) capital gains tax accounting used.	
Visibility / transparency of portfolio holdings			complete visibility and transparency of dings and trading activity.	
Ability to customize portfolio or accommodate other holdings		There is curre customise the	ently no functionality for a client to eir portfolio.	
Ability to include in specie transfer of existing investments		investments, holds the assi discounted ui	Clients are able to in specie transfer existing investments, if the underlying managed portfolio holds the asset. The managed portfolio houses discounted unit classed funds, which are not able to be in specied out, if the client wishes to exit the Scheme.	

### **Appropriateness**

NMMT Limited has assessed the product and formed the view that the product, including its key attributes, is likely to be consistent with the likely objectives, financial situation and needs of consumers in the target market as described above. The attributes of this product in Column 3 of the table above are likely to be suitable for consumers with the attributes identified with a green TMD Indicator in Column 2.

Distribution Conditions / Restrictions		
Distribution Condition	Applicable	Distribution Condition Rationale
Only suitable for distribution to consumers who have received personal advice	Y	Investments in MyNorth Managed Portfolios is only available through plans offered as a part of the Wealth Personal Superannuation and Pension Fund or IDPSs operated and administered by NMMT. MyNorth Managed Portfolios Scheme is only made available to clients with a financial adviser.
Further distribution conditions applicable	N	

#### **Review Processes**

This part is required under section 994B(5)(d) of the Act.

- Material change to key attributes, fund investment objective and/or fees.
- Key attributes have not performed as disclosed by a material degree and for a material period.
- Determination by the issuer of an ASIC reportable Significant Dealing.
- Material or unexpectedly high number of complaints (as defined in section 994A(1) of the Act) about the product or distribution of the product.
- $\boldsymbol{\cdot}$  The use of Product Intervention Powers, regulator orders or directions that affects the product.
- Material deviation from benchmark / objective over sustained period.
- A significant breach event relating to the design or distribution of this product where the product issuer considers this would reasonably suggest that (i) this product is unsuitable for a particular cohort of Clients and (ii) the TMD may no longer be appropriate.

This part is required under section 994B(5)(e) and (f) of the Act.

Review Period	<b>Maximum Period of Review</b>	
Initial review	15 months	
Subsequent review	39 months	

Regulated person(s) Requirement		Reporting deadline	
Distributors and Financial advisers	To the extent a distributor is aware of dealings outside the target market these should be reported to the issuer, including reason why acquisition is outside of target market, and whether acquisition occurred under personal advice	At point of sale as part of application process. If not practicable then reporting within 10 business days following end of quarter	
Distributors and Financial Advisers	Information on complaints (as defined in 994A(1) of the Act) (including the number of complaints), relating to the MyNorth Managed Portfolios Scheme, including where the nature of the complaints relate to product design, product availability and distribution conditions. The distributor should provide all the content of the complaint, having regard to privacy.	Within 10 business days following end of quarter.	
All distributors	Significant dealing outside the target market, under s994F(6) of the Act.	As soon as practicable but no later than 10 business days after distributor becomes aware of the significant dealing.	

#### **Distributor Reporting**

#### Significant dealings

Section 994F(6) of the Act requires distributors to notify the issuer if they become aware of a significant dealing in the product that is not consistent with the TMD. Neither the Act nor ASIC defines when a dealing is 'significant' and distributors have discretion to apply its ordinary meaning. The issuer will rely on notifications of significant dealings to monitor and review the product, this TMD, and its distribution strategy, and to meet its own obligation to report significant dealings to ASIC. Dealings outside this TMD may be significant because:

- they represent a material proportion of the overall distribution conduct carried out by the distributor in relation to the product, or
- they constitute an individual transaction which has resulted in, or will or is likely to result in, significant detriment to the consumer (or class of consumer). In each case, the distributor should have regard to:
- the nature and risk profile of the product (which may be indicated by the product's risk rating or withdrawal timeframes),
- the actual or potential harm to a consumer (which may be indicated by the value of the consumer's investment, their intended product use or their ability to bear loss), and
- the nature and extent of the inconsistency of distribution with the TMD (which may be indicated by the number of red or amber ratings attributed to the consumer). Objectively, a distributor may consider a dealing (or group of dealings) outside the TMD to be significant if:
- it constitutes more than half of the distributor's total retail product distribution conduct in relation to the product over the reporting period,
- · the consumer's intended product use is Solution / Standalone, or
- the consumer's intended product use is Core component and the consumer's risk (ability to bear loss) and return profile is Low.

NMMT Limited (ABN 42 058 835 573 AFS License 234653), is the responsible entity of MyNorth Managed Portfolios (ARSN 624 544 136) (Scheme). To invest in the Scheme, investors will need to obtain the current Product Disclosure Statement (PDS) which is available at northonline.com.au. The PDS contains important information about investing in the Scheme and it is important investors consider their circumstances and read the PDS before making a decision about whether to acquire, continue to hold or dispose of interests in the Scheme.

This Target Market Determination (TMD) is required under section 994B of the Corporations Act 2001 (Cth). It sets out the target market for the product, triggers to review the target market and certain other information. It forms part of AMP's design and distribution framework for the product.

This document is not a product disclosure statement and is not a summary of the product features or terms of the product. This document does not take into account any person's individual objectives, financial situation or needs. Persons interested in acquiring this product should carefully read the Product Disclosure Document for MyNorth Managed Portfolios Scheme before making a decision whether to buy this product. The PDS can be obtained from here.

This document has been prepared by NMMT Limited in its capacity as the issuer of the product. You should consider, with a financial adviser, the information in this document and whether the product is suitable for your circumstances. To the extent permitted by law, no liability is accepted for any loss or damage as a result of any reliance on this document.